

LANGUAGE:	EN
CATEGORY:	ORIG
FORM:	F02
VERSION:	R2.0.9.S02
SENDER:	ENOTICES
CUSTOMER:	ECAS_nthakaru
NO_DOC_EXT:	2017-084946
SOFTWARE VERSION:	9.5.4
ORGANISATION:	ENOTICES
COUNTRY:	EU
PHONE:	/
E-mail:	rupal.thakarshi@apira.co.uk
NOTIFICATION TECHNICAL:	YES
NOTIFICATION PUBLICATION:	YES

## Contract notice

### Supplies

Directive 2014/24/EU

#### **Section I: Contracting authority**

I.1) **Name and addresses**

UK Global Healthcare Limited  
09800013  
Chalgrove Peterborough Road, Middlesex  
Harrow  
HA1 3DX  
United Kingdom  
Contact person: Mark.jones@apira.co.uk  
E-mail: [mark.jones@apira.co.uk](mailto:mark.jones@apira.co.uk)  
NUTS code: UKI7

**Internet address(es):**

Main address: [www.iuih.co.uk](http://www.iuih.co.uk)

I.1) **Name and addresses**

Indo UK Healthcare Private Limited  
(CIN) U85100PB2014PTC038944  
HNO.1, Rajan Nursing Home, Rajbaha Road  
Punjab  
Patiala — 147001  
United Kingdom  
Contact person: Mark Jones  
E-mail: [mark.jones@apira.co.uk](mailto:mark.jones@apira.co.uk)  
NUTS code: 00

**Internet address(es):**

Main address: [www.iuih.co.uk](http://www.iuih.co.uk)

I.2) **Joint procurement**

The contract involves joint procurement

I.3) **Communication**

Access to the procurement documents is restricted. Further information can be obtained at: [www.iuih.co.uk](http://www.iuih.co.uk)  
Additional information can be obtained from the abovementioned address  
Tenders or requests to participate must be submitted to the abovementioned address

I.4) **Type of the contracting authority**

Other type: Both procuring entities are private companies which are voluntarily advertising this unregulated procurement to ensure best practice is followed.

I.5) **Main activity**

Health

#### **Section II: Object**

II.1) **Scope of the procurement**

II.1.1) **Title:**

Nephrology

II.1.2) **Main CPV code**

85121220

II.1.3) **Type of contract**

Supplies

II.1.4) **Short description:**

UK Global Healthcare Limited ('UGH') and Indo UK Healthcare Private Limited ('IUHP') on behalf of the Indo UK Institute of Health programme ('IUIH') (collectively referred to as 'the Parties') wish to appoint a partner/partners to a panel of Nephrology suppliers which will subsequently be invited to join long term partnerships with IUHP and IUIH to supply to the eleven proposed NHS branded Indo UK Institutes of Health at various locations across India. This advert is part of a comprehensive procurement programme which will be conducted by UGH and IUHP throughout 2017 and 2018 and which will be advertised in a similar manner. It follows on from 2 earlier requirements placed for orthopaedics and radiology which are now at the contract award stage. Land has been purchased by IUIH and construction of the first Medicity will be starting in December 2017.

II.1.5) **Estimated total value**

Value excluding VAT: 100 000 000.00 USD

II.1.6) **Information about lots**

This contract is divided into lots: yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 4

The contracting authority reserves the right to award contracts combining the following lots or groups of lots:

Further information will be provided in the Tender documents.

II.2) **Description**

II.2.1) **Title:**

Peritoneal & Hemodialysis Dialysis Equipment

Lot No: 1

II.2.2) **Additional CPV code(s)**

33181100

33181520

33692800

85141211

85111900

II.2.3) **Place of performance**

NUTS code: 00

Main site or place of performance:

India

II.2.4) **Description of the procurement:**

UGH is acting as the lead in putting in place a Framework Agreement for Nephrology Device and Equipment. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified Nephrology Device and Equipment to each hospital and clinic. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.

This Lot includes all equipment as well as associated accessories for home dialysis care, in-center care and Acute care.

II.2.5) **Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**

Start: 06/11/2017

End: 06/11/2037

This contract is subject to renewal: yes

Description of renewals:

The Supply Agreement will be for a period of 20 years and may be extended beyond 20 years if this is operationally required to complete the large UIH programme. The exact dates may be subject to adjustment.

II.2.10) **Information about variants**

Variants will be accepted: no

II.2.11) **Information about options**

Options: no

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

A joint statement of support for the project was announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi in Nov 2015, which was recently reinforced at the Tech Summit in Delhi in Nov 2016 by Prime Minister Modi and Prime Minister Theresa May. Neither Government is procuring the contracts, however. The purchasing authorities are entirely private.

II.2) **Description**

II.2.1) **Title:**

Ancillaries

Lot No: 2

II.2.2) **Additional CPV code(s)**

85121220

33141324

33181300

33692800

33181520

33181400

II.2.3) **Place of performance**

NUTS code: 00

Main site or place of performance:

India

II.2.4) **Description of the procurement:**

UGH is acting as the lead in putting in place a Framework Agreement for Nephrology Device and Equipment. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified Nephrology Device and

Equipment to each hospital and clinic. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.

This Lot includes all ancillaries for Nephrology including but not limited to: Tubing

Clamps

Membranes

Needles

Bags

Protective equipment

Cassettes

II.2.5) **Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**

Start: 06/11/2017

End: 06/11/2037

This contract is subject to renewal: yes

Description of renewals:

The Supply Agreement will be for a period of 20 years and may be extended beyond 20 years if this is operationally required to complete the large UIH programme. The exact dates may be subject to adjustment.

II.2.10) **Information about variants**

Variants will be accepted: no

II.2.11) **Information about options**

Options: no

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

A joint statement of support for the project was announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi in Nov 2015, which was recently reinforced at the Tech Summit in Delhi in Nov 2016 by Prime Minister Modi and Prime Minister Theresa May. Neither Government is procuring the contracts, however. The purchasing authorities are entirely private.

II.2) **Description**

II.2.1) **Title:**

Filtration & Purification

Lot No: 3

II.2.2) **Additional CPV code(s)**

33181200

33181520

33692800

85141211

85121220

II.2.3) **Place of performance**

NUTS code: 00

Main site or place of performance:

India

**II.2.4) Description of the procurement:**

UGH is acting as the lead in putting in place a Framework Agreement for Nephrology Device and Equipment. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified Nephrology Device and Equipment to each hospital and clinic. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.

This Lot includes all filtration and purification for Nephrology including but not limited to:

Water purification

Deionisation

Dialysis fluid purification

Bicarbonate Systems

Disinfectants & Cleaners

**II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

**II.2.6) Estimated value**

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start: 06/11/2017

End: 06/11/2037

This contract is subject to renewal: yes

Description of renewals:

The Supply Agreement will be for a period of 20 years and may be extended beyond 20 years if this is operationally required to complete the large UIH programme. The exact dates may be subject to adjustment.

**II.2.10) Information about variants**

Variants will be accepted: no

**II.2.11) Information about options**

Options: no

**II.2.12) Information about electronic catalogues**

**II.2.13) Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

**II.2.14) Additional information**

A joint statement of support for the project was announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi in Nov 2015, which was recently reinforced at the Tech Summit in Delhi in Nov 2016 by Prime Minister Modi and Prime Minister Theresa May. Neither Government is procuring the contracts, however. The purchasing authorities are entirely private.

**II.2) Description**

**II.2.1) Title:**

Control Systems & Software

Lot No: 4

**II.2.2) Additional CPV code(s)**

33181200  
 33181520  
 33692800  
 85141211  
 85121220

II.2.3) **Place of performance**

NUTS code: 00

Main site or place of performance:

India

II.2.4) **Description of the procurement:**

UGH is acting as the lead in putting in place a Framework Agreement for Nephrology Device and Equipment. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified Nephrology Device and Equipment to each hospital and clinic. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.

This Lot includes all Monitoring software and database used in Nephrology including Control Systems (Protective, treatment and hardware level)

II.2.5) **Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**

Start: 06/11/2017

End: 06/11/2037

This contract is subject to renewal: yes

Description of renewals:

The Supply Agreement will be for a period of 20 years and may be extended beyond 20 years if this is operationally required to complete the large UIH programme. The exact dates may be subject to adjustment.

II.2.10) **Information about variants**

Variants will be accepted: no

II.2.11) **Information about options**

Options: no

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

A joint statement of support for the project was announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi in Nov 2015, which was recently reinforced at the Tech Summit in Delhi in Nov 2016 by Prime Minister Modi and Prime Minister Theresa May. Neither Government is procuring the contracts, however. The purchasing authorities are entirely private.

**Section III: Legal, economic, financial and technical information**

III.1) **Conditions for participation**

**III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions:

Further information will be provided within the tender documents. Bidders must express an interest in this procurement before 5:00pm on 14 July 2017 in order to be eligible to tender for this opportunity. Expressions of interest are by email only to: [mark.jones@apira.co.uk](mailto:mark.jones@apira.co.uk) and must include a statement by the bidder stating which Lots it wishes to tender for. Any tenders submitted by a bidder which has not expressed such an interest by this deadline will be disqualified by the contracting entities.

**III.1.2) Economic and financial standing**

List and brief description of selection criteria:

Interested bidders must be able to demonstrate a minimum turnover of 3 000 000 000 USD or greater during each of the last three financial years, evidenced with annual accounts. Further information is provided within the procurement documents.

- Ability to enter into a financial partnership.
- Experience of investment in healthcare joint ventures.
- Minimum level(s) of standards possibly required: Turnover of 3 000 000 000 USD or more.

**III.1.3) Technical and professional ability**

List and brief description of selection criteria:

- Proven track record of working to both NHS and Indian national healthcare standards
- Proven track record in investment in healthcare joint ventures
- Ability to support medical education, training, post-graduate academies and medical research
- Further information will be provided within the procurement documents.

Minimum level(s) of standards possibly required:

- Experience of working with both NHS and Indian healthcare services in the supply of Nephrology equipment, devices, consumables and software.

**III.1.5) Information about reserved contracts**

**III.2) Conditions related to the contract**

**III.2.2) Contract performance conditions:**

**III.2.3) Information about staff responsible for the performance of the contract**

**Section IV: Procedure**

**IV.1) Description**

**IV.1.1) Type of procedure**

Open procedure

**IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 4

**IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue**

**IV.1.6) Information about electronic auction**

**IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

**IV.2) Administrative information**

**IV.2.1) Previous publication concerning this procedure**



**IV.2.2) Time limit for receipt of tenders or requests to participate**

Date: 08/09/2017

Local time: 17:00

**IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates****IV.2.4) Languages in which tenders or requests to participate may be submitted:**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

**IV.2.7) Conditions for opening of tenders**

Date: 08/09/2017

Local time: 17:01

Place:

To be contained in the tender documentaiton.

Information about authorised persons and opening procedure:

The UIIH Management Board and UIIH Procurement Board reserve the right, at their absolute discretion, to limit the number of Expressions of Interest accepted to a maximum of 10.

**Section VI: Complementary information****VI.1) Information about recurrence**

This is a recurrent procurement: no

**VI.2) Information about electronic workflows****VI.3) Additional information:**

UIIH is one of the world's largest on-going healthcare projects aimed at adding 11 000 beds across 11 states in India to serve 400 000 000 people. The Contracting Authorities are entirely private entities and are not subject to either EU or Indian procurement law. The GPA does not apply. For avoidance of doubt, the publication of this contract notice is entirely voluntary and is being done in pursuit of best procurement practice and achieving best value. Nothing in this contract notice should be taken as acquiescence that either party is following EU or Indian procurement law or the GPA.

Each bidder expressing an interest in this procurement MUST provide evidence of compliance with all Conditions for participation outlined in section III. Failure to do this may result in your expression of interest being rejected.

**VI.4) Procedures for review****VI.4.1) Review body**

N/A

London

United Kingdom

**VI.4.2) Body responsible for mediation procedures****VI.4.3) Review procedure****VI.4.4) Service from which information about the review procedure may be obtained****VI.5) Date of dispatch of this notice:**

23/06/2017