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E-mail:	rupal.thakarshi@apira.co.uk
NOTIFICATION TECHNICAL:	YES
NOTIFICATION PUBLICATION:	YES

Contract notice

Supplies

Directive 2014/24/EU

Section I: Contracting authority

I.1) **Name and addresses**

UK Global Healthcare Limited
09800013
Chalgrove Peterborough Road, Middlesex
Harrow
HA1 3DX
United Kingdom
Contact person: Mark.jones@apira.co.uk
E-mail: mark.jones@apira.co.uk
NUTS code: UKI23
Internet address(es):
Main address: www.iuih.co.uk

I.1) **Name and addresses**

Indo UK Healthcare Private Limited
(CIN) U85100PB2014PTC038944
HNO.1, Rajan Nursing Home, Rajbaha Road
Punjab
Patiala — 147001
United Kingdom
Contact person: Mark Jones
E-mail: mark.jones@apira.co.uk
NUTS code: 00
Internet address(es):
Main address: www.iuih.co.uk

I.2) **Joint procurement**

The contract involves joint procurement

I.3) **Communication**

Access to the procurement documents is restricted. Further information can be obtained at: www.iuih.co.uk
Additional information can be obtained from the abovementioned address
Tenders or requests to participate must be submitted to the abovementioned address

I.4) **Type of the contracting authority**

Other type: Both procuring entities are private companies which are voluntarily advertising this unregulated procurement to ensure best practice is followed.

I.5) **Main activity**

Health

Section II: Object

II.1) **Scope of the procurement**

II.1.1) **Title:**

Cardiology

II.1.2) **Main CPV code**

85121231

II.1.3) **Type of contract**

Supplies

II.1.4) **Short description:**

UK Global Healthcare Limited (‘UGH’) and Indo UK Healthcare Private Limited (‘IUHP’) on behalf of the Indo UK Institute of Health programme (‘IUIH’) (collectively referred to as ‘the Parties’) wish to appoint a partner/partners to a panel of Cardiology suppliers which will subsequently be invited to join long term partnerships with IUHP and IUIH to supply to the eleven proposed NHS branded Indo UK Institutes of Health at various locations across India. This advert is part of a comprehensive procurement programme which will be conducted by UGH and IUHP throughout 2017 and 2018 and which will be advertised in a similar manner. It follows on from 2 earlier requirements placed for orthopaedics and radiology which are now at the contract award stage.

II.1.5) **Estimated total value**

Value excluding VAT: 500 000 000.00 USD

II.1.6) **Information about lots**

This contract is divided into lots: yes
Tenders may be submitted for all lots
Maximum number of lots that may be awarded to one tenderer: 8
The contracting authority reserves the right to award contracts combining the following lots or groups of lots:
Further informatiaiton will be provided in the Tender documents.

II.2) **Description**

II.2.1) **Title:**

Implantable Cardioverter Defibrillators and Pacemakers
Lot No: 1

II.2.2) **Additional CPV code(s)**

33182210
33182240
33182241

II.2.3) **Place of performance**

NUTS code: 00
Main site or place of performance:
India

II.2.4) **Description of the procurement:**

UGH is acting as the lead in putting in place a Framework Agreement for Cardiology Device and Equipment. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified Cardiology Device and Equipment to each hospital and clinic. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.
This Lot includes all devices as well as associated accessories including Leads, various other accessories and the availability of programs and remote monitoring services including; Pacemakers and Cardiac Loop

Recorders, Implantable Cardioverter Defibrillators, Heart Failure Devices (CRT-P and CRT-D and Leads and Accessories).

II.2.5) **Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**

Start: 02/07/2017
End: 05/07/2037
This contract is subject to renewal: yes
Description of renewals:
The Supply Agreement will be for a period of 20 years and may be extended beyond 20 years if this is operationally required to complete the large IUIH programme. The exact dates may be subject to adjustment.

II.2.10) **Information about variants**

Variants will be accepted: no

II.2.11) **Information about options**

Options: no

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

A joint statement of support for the project was announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi in Nov 2015, which was recently reinforced at the Tech Summit in Delhi in Nov 2016 by Prime Minister Modi and Prime Minister Theresa May. Neither Government is procuring the contracts, however. The purchasing authorities are entirely private.

II.2) **Description**

II.2.1) **Title:**

Electro Physiology
Lot No: 2

II.2.2) **Additional CPV code(s)**

33182300
85121231

II.2.3) **Place of performance**

NUTS code: 00
Main site or place of performance:
India

II.2.4) **Description of the procurement:**

UGH is acting as the lead in putting in place a Framework Agreement for Cardiology Device and Equipment. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified Cardiology Device and Equipment to each hospital and clinic. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.

This lot is to include but not be limited to Diagnostic catheters and mapping systems, Ablation Catheters and Accessories as follows:-
• Ablation Catheters and Accessories
• Ablation Generators
• Complex Electro-Anatomical Mapping
• Transseptal Catheterisation / Sheath Delivery Systems
• Internal DC Cardioversion
• Catheter sheaths and Introducers
• Capital equipment options to support EP

II.2.5) **Award criteria**
Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**
Start: 02/07/2017
End: 05/07/2037
This contract is subject to renewal: yes
Description of renewals:
The Supply Agreement will be for a period of 20 years and may be extended beyond 20 years if this is operationally required to complete the large IUIH programme. The exact dates may be subject to adjustment.

II.2.10) **Information about variants**
Variants will be accepted: no

II.2.11) **Information about options**
Options: no

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**
The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**
A joint statement of support for the project was announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi in Nov 2015, which was recently reinforced at the Tech Summit in Delhi in Nov 2016 by Prime Minister Modi and Prime Minister Theresa May. Neither Government is procuring the contracts, however. The purchasing authorities are entirely private

II.2) **Description**

II.2.1) **Title:**
Cardiac Stents and Insertion Devices
Lot No: 3

II.2.2) **Additional CPV code(s)**
33182300
85121231

II.2.3) **Place of performance**
NUTS code: 00
Main site or place of performance:
India

II.2.4) **Description of the procurement:**

UGH is acting as the lead in putting in place a Framework Agreement for Cardiology Device and Equipment. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified Cardiology Device and Equipment to each hospital and clinic. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.
This lot includes Cardiac Stents and Stent delivery systems as follows:-
• Cardiac Stents – Bare Metal (BMS)
• Cardiac Stents – Drug Eluting (DES)
• Cardiac Stents – Bio absorbable
• Guide wires and balloons to facilitate stent deployment

II.2.5) **Award criteria**
Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**
Start: 02/07/2017
End: 05/07/2037
This contract is subject to renewal: yes
Description of renewals:
The Supply Agreement will be for a period of 20 years and may be extended beyond 20 years if this is operationally required to complete the large IUIH programme. The exact dates may be subject to adjustment.

II.2.10) **Information about variants**
Variants will be accepted: no

II.2.11) **Information about options**
Options: no

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**
The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**
A joint statement of support for the project was announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi in Nov 2015, which was recently reinforced at the Tech Summit in Delhi in Nov 2016 by Prime Minister Modi and Prime Minister Theresa May. Neither Government is procuring the contracts, however. The purchasing authorities are entirely private.

II.2) **Description**

II.2.1) **Title:**
Interventional Radiology Products used in Cardiology
Lot No: 4

II.2.2) **Additional CPV code(s)**
33182300
85121231

II.2.3) **Place of performance**
NUTS code: 00
Main site or place of performance:

India

II.2.4) **Description of the procurement:**

UGH is acting as the lead in putting in place a Framework Agreement for Cardiology Device and Equipment. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified Cardiology Device and Equipment to each hospital and clinic. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.

This lot covers those Interventional Radiology products that are specific to Cardiology procedures in Interventional Radiology including but not limited to:-

• PFO & ASD Closure Devices
• LAA Closure Devices
• Rotational Atherectomy System
• Cutting/Scoring Balloons
• Embolic Capture/Distal Protection Devices
• Temporary Pacing Wires
• Pressure Wires
• Intravascular Ultrasound Catheters
• Other Specialist Products

II.2.5) **Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**

Start: 02/07/2017
End: 05/07/2037
This contract is subject to renewal: yes
Description of renewals:
The Supply Agreement will be for a period of 20 years and may be extended beyond 20 years if this is operationally required to complete the large IUIH programme. The exact dates may be subject to adjustment.

II.2.10) **Information about variants**

Variants will be accepted: no

II.2.11) **Information about options**

Options: no

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

A joint statement of support for the project was announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi in Nov 2015, which was recently reinforced at the Tech Summit in Delhi in Nov 2016 by Prime Minister Modi and Prime Minister Theresa May. Neither Government is procuring the contracts, however. The purchasing authorities are entirely private.

II.2) **Description**

II.2.1) **Title:**

Hypertension
Lot No: 5

II.2.2) **Additional CPV code(s)**
33182300
85121231

II.2.3) **Place of performance**
NUTS code: 00
Main site or place of performance:
India

II.2.4) **Description of the procurement:**
UGH is acting as the lead in putting in place a Framework Agreement for Cardiology Device and Equipment. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified Cardiology Device and Equipment to each hospital and clinic. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.
This lot primarily covers the provision of Renal Denervation therapies.

II.2.5) **Award criteria**
Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**
Start: 02/07/2017
End: 05/07/2037
This contract is subject to renewal: yes
Description of renewals:
The Supply Agreement will be for a period of 20 years and may be extended beyond 20 years if this is operationally required to complete the large IUIH programme. The exact dates may be subject to adjustment.

II.2.10) **Information about variants**
Variants will be accepted: no

II.2.11) **Information about options**
Options: no

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**
The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**
A joint statement of support for the project was announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi in Nov 2015, which was recently reinforced at the Tech Summit in Delhi in Nov 2016 by Prime Minister Modi and Prime Minister Theresa May. Neither Government is procuring the contracts, however. The purchasing authorities are entirely private.

II.2) **Description**

II.2.1) **Title:**
Heart Valves
Lot No: 6

II.2.2) **Additional CPV code(s)**
33182300
85121231

II.2.3) **Place of performance**
NUTS code: 00
Main site or place of performance:
India

II.2.4) **Description of the procurement:**
UGH is acting as the lead in putting in place a Framework Agreement for Cardiology Device and Equipment. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified Cardiology Device and Equipment to each hospital and clinic. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.
This lot includes but is not limited to the following:-
• Mechanical valves.
• Tissue heart valves covering porcine.
• Pericardial and stentless tissue valves.
• Valved/Non valved conduits inc. Aortic Vascular grafts.
• Repair products covering annuloplasty bands, rings and pericardial patches.
• Associated products & accessories.
• Specialist Mitral valve repair systems.
• TAVI and Transcatheter Pulmonary Valve Implantation (TPV) products and accessories

II.2.5) **Award criteria**
Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**
Start: 02/07/2017
End: 05/07/2037
This contract is subject to renewal: yes
Description of renewals:
The Supply Agreement will be for a period of 20 years and may be extended beyond 20 years if this is operationally required to complete the large IUIH programme. The exact dates may be subject to adjustment.

II.2.10) **Information about variants**
Variants will be accepted: no

II.2.11) **Information about options**
Options: no

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**
The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**
A joint statement of support for the project was announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi in Nov 2015, which was recently reinforced at the Tech

Summit in Delhi in Nov 2016 by Prime Minister Modi and Prime Minister Theresa May. Neither Government is procuring the contracts, however. The purchasing authorities are entirely private.

II.2) **Description**

II.2.1) **Title:**
Oxygenators and Products used in Perfusion
Lot No: 7

II.2.2) **Additional CPV code(s)**
33182300
85121231

II.2.3) **Place of performance**
NUTS code: 00
Main site or place of performance:
India

II.2.4) **Description of the procurement:**
UGH is acting as the lead in putting in place a Framework Agreement for Cardiology Device and Equipment. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified Cardiology Device and Equipment to each hospital and clinic. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.
This lot includes but is not limited to the following:-
• Oxygenators
• Perfusion cannulae
• Cardioplaegia circuits
• Ultrafiltration systems
• Hemofilters and packs
• Cardiotomy reservoirs,
• Intra-Aortic Balloon (IAB) Catheters

II.2.5) **Award criteria**
Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**
Start: 02/07/2017
End: 05/07/2037
This contract is subject to renewal: yes
Description of renewals:
The Supply Agreement will be for a period of 20 years and may be extended beyond 20 years if this is operationally required to complete the large IUIH programme. The exact dates may be subject to adjustment.

II.2.10) **Information about variants**
Variants will be accepted: no

II.2.11) **Information about options**
Options: no

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**
The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**
A joint statement of support for the project was announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi in Nov 2015, which was recently reinforced at the Tech Summit in Delhi in Nov 2016 by Prime Minister Modi and Prime Minister Theresa May. Neither Government is procuring the contracts, however. The purchasing authorities are entirely private.

II.2) **Description**

II.2.1) **Title:**
Beating Heart Surgery Products
Lot No: 8

II.2.2) **Additional CPV code(s)**
33182300
85121231

II.2.3) **Place of performance**
NUTS code: 00
Main site or place of performance:
India

II.2.4) **Description of the procurement:**
UGH is acting as the lead in putting in place a Framework Agreement for Cardiology Device and Equipment. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified Cardiology Device and Equipment to each hospital and clinic. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.
This lot includes but is not limited to Tissue stabilisers and other Beating Heart Surgery devices.

II.2.5) **Award criteria**
Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**
Start: 02/07/2017
End: 05/07/2037
This contract is subject to renewal: yes
Description of renewals:
The Supply Agreement will be for a period of 20 years and may be extended beyond 20 years if this is operationally required to complete the large IUIH programme. The exact dates may be subject to adjustment.

II.2.10) **Information about variants**
Variants will be accepted: no

II.2.11) **Information about options**
Options: no

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**
The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

A joint statement of support for the project was announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi in Nov 2015, which was recently reinforced at the Tech Summit in Delhi in Nov 2016 by Prime Minister Modi and Prime Minister Theresa May. Neither Government is procuring the contracts, however. The purchasing authorities are entirely private.

Section III: Legal, economic, financial and technical information

III.1) **Conditions for participation**

III.1.1) **Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions:

Further information will be provided within the tender documents. Bidders must express an interest in this procurement before 5:00pm on 21 March 2017 in order to be eligible to tender for this opportunity. Expressions of interest are by email only to: mark.jones@apira.co.uk and must include a statement by the bidder stating which Lots it wishes to tender for. Any tenders submitted by a bidder which has not expressed such an interest by this deadline will be disqualified by the contracting entities.

III.1.2) **Economic and financial standing**

List and brief description of selection criteria:

Interested bidders must be able to demonstrate a minimum turnover of 3 000 000 000 USD or greater during each of the last three financial years, evidenced with annual accounts. Further information is provided within the procurement documents.

- Ability to enter into a financial partnership.
- Experience of investment in healthcare joint ventures.
- Minimum level(s) of standards possibly required: Turnover of 3 000 000 000 USD or more.

III.1.3) **Technical and professional ability**

List and brief description of selection criteria:

- Proven track record of working to both NHS and Indian national healthcare standards
- Proven track record in investment in healthcare joint ventures
- Ability to support medical education, training, post-graduate academies and medical research
- Further information will be provided within the procurement documents.

Minimum level(s) of standards possibly required:

- Experience of working with both NHS and Indian healthcare services in the supply of Cardiology equipment and devices.

III.1.5) **Information about reserved contracts**

III.2) **Conditions related to the contract**

III.2.2) **Contract performance conditions:**

III.2.3) **Information about staff responsible for the performance of the contract**

Section IV: Procedure

IV.1) **Description**

IV.1.1) **Type of procedure**

Open procedure

IV.1.3) **Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 4

IV.1.4) **Information about reduction of the number of solutions or tenders during negotiation or dialogue**

IV.1.6) **Information about electronic auction**

IV.1.8) **Information about the Government Procurement Agreement (GPA)**
The procurement is covered by the Government Procurement Agreement: no

IV.2) **Administrative information**

IV.2.1) **Previous publication concerning this procedure**

IV.2.2) **Time limit for receipt of tenders or requests to participate**
Date: 11/05/2017
Local time: 17:00

IV.2.3) **Estimated date of dispatch of invitations to tender or to participate to selected candidates**

IV.2.4) **Languages in which tenders or requests to participate may be submitted:**
English

IV.2.6) **Minimum time frame during which the tenderer must maintain the tender**
Duration in months: 6 (from the date stated for receipt of tender)

IV.2.7) **Conditions for opening of tenders**
Date: 11/05/2017
Local time: 17:01
Place:
To be contained in the tender documentaiton.
Information about authorised persons and opening procedure:
The IUIH Management Board and IUIH Procurement Board reserve the right, at their absolute discretion, to limit the number of Expressions of Interest accepted to a maximum of 10.

Section VI: Complementary information

VI.1) **Information about recurrence**
This is a recurrent procurement: no

VI.2) **Information about electronic workflows**

VI.3) **Additional information:**
IUIH is one of the world's largest on-going healthcare projects aimed at adding 11 000 beds across 11 states in India to serve 400 000 000 people. The Contracting Authorities are entirely private entities and are not subject to either EU or Indian procurement law. The GPA does not apply. For avoidance of doubt, the publication of this contract notice is entirely voluntary and is being done in pursuit of best procurement practice and achieving best value. Nothing in this contract notice should be taken as acquiescence that either party is following EU or Indian procurement law or the GPA.
Each bidder expressing an interest in this procurement MUST provide evidence of compliance with all Conditions for participation outlined in section III. Failure to do this may result in your expression of interest being rejected.

VI.4) **Procedures for review**

VI.4.1) **Review body**
N/A
London
United Kingdom

VI.4.2) **Body responsible for mediation procedures**

VI.4.3) **Review procedure**

VI.4.4) **Service from which information about the review procedure may be obtained**

VI.5) **Date of dispatch of this notice:**
07/03/2017