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## Contract notice

### Supplies

Directive 2014/24/EU

#### **Section I: Contracting authority**

I.1) **Name and addresses**

UK Global Healthcare Limited  
Company Number 09800013  
Chalgrove Peterborough Road, Harrow  
Middlesex  
HA1 3DX  
United Kingdom  
Contact person: Victoria Lusher, Executive Assistant, Indo UK Institute of Health - IUIH  
E-mail: [victoria.lusher@iuih.co.uk](mailto:victoria.lusher@iuih.co.uk)  
NUTS code: 00  
**Internet address(es):**  
Main address: [www.iuih.co.uk](http://www.iuih.co.uk)

I.1) **Name and addresses**

Indo UK Healthcare Private Limited  
(CIN) U85100PB2014PTC038944  
HNO.1, Rajan Nursing Home, Rajbaha Road  
Punjab  
Patiala - 147001  
India  
Contact person: Victoria Lusher, Executive Assistant, Indo Uk Institute of Health - IUIH  
E-mail: [victoria.lusher@iuih.co.uk](mailto:victoria.lusher@iuih.co.uk)  
NUTS code: 00  
**Internet address(es):**  
Main address: [www.iuih.co.uk](http://www.iuih.co.uk)

I.2) **Joint procurement**

The contract involves joint procurement  
In the case of joint procurement involving different countries, state applicable national procurement law:  
Not applicable, this is a voluntary and unregulated procurement by private entities, only to ensure best practice is followed

I.3) **Communication**

Access to the procurement documents is restricted. Further information can be obtained at: [www.iuih.co.uk](http://www.iuih.co.uk)  
Additional information can be obtained from the abovementioned address  
Tenders or requests to participate must be submitted to the abovementioned address

I.4) **Type of the contracting authority**

Other type: Both procuring entities are private companies which are voluntarily advertising this unregulated procurement to ensure best practice is followed.

I.5) **Main activity**

Health

**Section II: Object****II.1) Scope of the procurement****II.1.1) Title:**

Radiology Partnership Panel

**II.1.2) Main CPV code**

33100000

**II.1.3) Type of contract**

Supplies

**II.1.4) Short description:**

UK Global Healthcare Limited ("UGH") and Indo UK Healthcare Private Limited ("IUHP") on behalf of the Indo UK Institute of Health programme ("IUIH") (collectively referred to as "the Parties") wish to appoint a partner/ partners to a panel of radiology suppliers which will subsequently be invited to join long term partnerships with IUHP and IUIH to supply radiology equipment to the eleven proposed NHS branded Indo UK Institutes of Health.

**II.1.5) Estimated total value**

Value excluding VAT: 1 000 000 000.00 USD

**II.1.6) Information about lots**

This contract is divided into lots: yes

Tenders may be submitted for all lots

The contracting authority reserves the right to award contracts combining the following lots or groups of lots:

Further information will be provided within the tender documents. Tenderers must bid for all 6 Lots to be eligible for the award of any of the advertised contracts.

**II.2) Description****II.2.1) Title:**

MRI

Lot No: 1

**II.2.2) Additional CPV code(s)**

33100000

**II.2.3) Place of performance**

NUTS code: 00

Main site or place of performance:

India

**II.2.4) Description of the procurement:**

UGH is acting as the lead in putting in place a Framework Agreement for the Radiology Partnership Panel. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified radiology equipment to each hospital. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.

**II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

**II.2.6) Estimated value****II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start: 07/11/2016

End: 07/11/2036

This contract is subject to renewal: yes

Description of renewals:

The framework may be extended beyond 20 years if this is operationally required to complete the large UIH programme.

II.2.10) **Information about variants**

Variants will be accepted: no

II.2.11) **Information about options**

Options: no

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

The Project has the support of the UK and Indian Governments and a joint statement has been announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi. Neither Government is procuring the contracts however. The purchasing authorities are entirely private entities and are not subject to EU or Indian procurement law nor the GPA.

II.2) **Description**

II.2.1) **Title:**

CT

Lot No: 2

II.2.2) **Additional CPV code(s)**

33100000

II.2.3) **Place of performance**

NUTS code: 00

Main site or place of performance:

India

II.2.4) **Description of the procurement:**

UGH is acting as the lead in putting in place a Framework Agreement for the Radiology Partnership Panel. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified radiology equipment to each hospital. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.

II.2.5) **Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**

Start: 07/11/2016

End: 07/11/2036

This contract is subject to renewal: yes

Description of renewals:

The framework may be extended beyond 20 years if this is operationally required to complete the large UIH programme.

II.2.10) **Information about variants**

Variants will be accepted: no

II.2.11) **Information about options**

Options: no

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

The Project has the support of the UK and Indian Governments and a joint statement has been announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi. Neither Government is procuring the contracts however. The purchasing authorities are entirely private entities and are not subject to EU or Indian procurement law nor the GPA.

II.2) **Description**

II.2.1) **Title:**

Imaging

Lot No: 3

II.2.2) **Additional CPV code(s)**

33100000

II.2.3) **Place of performance**

NUTS code: 00

Main site or place of performance:

India

II.2.4) **Description of the procurement:**

UGH is acting as the lead in putting in place a Framework Agreement for the Radiology Partnership Panel. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified radiology equipment to each hospital. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.

II.2.5) **Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**

Start: 07/11/2016

End: 07/11/2036

This contract is subject to renewal: yes

Description of renewals:

The framework may be extended beyond 20 years if this is operationally required to complete the large UIH programme.

II.2.10) **Information about variants**

Variants will be accepted: no

**II.2.11) Information about options**

Options: no

**II.2.12) Information about electronic catalogues****II.2.13) Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

**II.2.14) Additional information**

The Project has the support of the UK and Indian Governments and a joint statement has been announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi. Neither Government is procuring the contracts however. The purchasing authorities are entirely private entities and are not subject to EU or Indian procurement law nor the GPA.

**II.2) Description****II.2.1) Title:**

Interventional

Lot No: 4

**II.2.2) Additional CPV code(s)**

33100000

**II.2.3) Place of performance**

NUTS code: 00

Main site or place of performance:

India

**II.2.4) Description of the procurement:**

UGH is acting as the lead in putting in place a Framework Agreement for the Radiology Partnership Panel. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified radiology equipment to each hospital. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.

**II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

**II.2.6) Estimated value****II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start: 07/11/2016

End: 07/11/2036

This contract is subject to renewal: yes

Description of renewals:

The framework may be extended beyond 20 years if this is operationally required to complete the large IUIH programme.

**II.2.10) Information about variants**

Variants will be accepted: no

**II.2.11) Information about options**

Options: no

**II.2.12) Information about electronic catalogues**

**II.2.13) Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

**II.2.14) Additional information**

The Project has the support of the UK and Indian Governments and a joint statement has been announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi. Neither Government is procuring the contracts however. The purchasing authorities are entirely private entities and are not subject to EU or Indian procurement law nor the GPA.

**II.2) Description****II.2.1) Title:**

Nuclear Medicine

Lot No: 5

**II.2.2) Additional CPV code(s)**

33100000

**II.2.3) Place of performance**

NUTS code: 00

Main site or place of performance:

India

**II.2.4) Description of the procurement:**

UGH is acting as the lead in putting in place a Framework Agreement for the Radiology Partnership Panel. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified radiology equipment to each hospital. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.

**II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

**II.2.6) Estimated value****II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start: 07/11/2016

End: 07/11/2036

This contract is subject to renewal: yes

Description of renewals:

The framework may be extended beyond 20 years if this is operationally required to complete the large IUIH programme.

**II.2.10) Information about variants**

Variants will be accepted: no

**II.2.11) Information about options**

Options: no

**II.2.12) Information about electronic catalogues****II.2.13) Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

**II.2.14) Additional information**

The Project has the support of the UK and Indian Governments and a joint statement has been announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi. Neither Government is procuring the contracts however. The purchasing authorities are entirely private entities and are not subject to EU or Indian procurement law nor the GPA.

II.2) **Description**

II.2.1) **Title:**

Ultrasound

Lot No: 6

II.2.2) **Additional CPV code(s)**

33100000

II.2.3) **Place of performance**

NUTS code: 00

Main site or place of performance:

India

II.2.4) **Description of the procurement:**

UGH is acting as the lead in putting in place a Framework Agreement for the Radiology Partnership Panel. The Framework Agreement will enable the award of call-off contracts for the development of hospitals and clinics across India. The successful partner/s will be required to provide the specified radiology equipment to each hospital. The successful partner/s will also be expected to share a proportion of the risk in the development of each hospital and clinic by way of financial investment. The form of such financial investment will form part of the tender solutions proposed by bidders.

II.2.5) **Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**

Start: 07/11/2016

End: 07/11/2036

This contract is subject to renewal: yes

Description of renewals:

The framework may be extended beyond 20 years if this is operationally required to complete the large IUIH programme.

II.2.10) **Information about variants**

Variants will be accepted: no

II.2.11) **Information about options**

Options: no

II.2.12) **Information about electronic catalogues**

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

The Project has the support of the UK and Indian Governments and a joint statement has been announced between the UK's former Prime Minister David Cameron and the Indian Prime Minister, Narendra Modi. Neither Government is procuring the contracts however. The purchasing authorities are entirely private entities and are not subject to EU or Indian procurement law nor the GPA.



### **Section III: Legal, economic, financial and technical information**

#### **III.1) Conditions for participation**

##### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions:

As set out within the tender documents.

##### **III.1.2) Economic and financial standing**

List and brief description of selection criteria:

Ability to enter into a financial partnership

Experience of investment in healthcare joint ventures

Minimum level(s) of standards possibly required:

Turnover of \$5 000 000 000 or more

##### **III.1.3) Technical and professional ability**

List and brief description of selection criteria:

Proven track record of working to both NHS and Indian national healthcare standards

Proven track record in investment in healthcare joint ventures

Ability to support medical education, training, post-graduate academies and medical research

Minimum level(s) of standards possibly required:

Experience of working with both NHS and Indian healthcare services

##### **III.1.5) Information about reserved contracts**

#### **III.2) Conditions related to the contract**

##### **III.2.2) Contract performance conditions:**

##### **III.2.3) Information about staff responsible for the performance of the contract**

### **Section IV: Procedure**

#### **IV.1) Description**

##### **IV.1.1) Type of procedure**

Open procedure

##### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 2

##### **IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue**

##### **IV.1.6) Information about electronic auction**

##### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

#### **IV.2) Administrative information**

##### **IV.2.1) Previous publication concerning this procedure**

##### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date: 15/09/2016

Local time: 17:00

##### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

##### **IV.2.4) Languages in which tenders or requests to participate may be submitted:**

English

IV.2.6) **Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

IV.2.7) **Conditions for opening of tenders**

Date: 15/09/2016

Local time: 17:00

Information about authorised persons and opening procedure:

The IUIH Management Board and IUIH Procurement Board reserve the right at their absolute discretion to limit the number of Expressions of Interests accepted to a maximum of 6.

**Section VI: Complementary information**

VI.1) **Information about recurrence**

This is a recurrent procurement: no

VI.2) **Information about electronic workflows**

VI.3) **Additional information:**

IUIH is one of the world's largest ongoing healthcare projects aimed at adding 11,000 beds across 11 states in India to serve 400 million people. The Contracting Authorities are entirely private entities and are not subject to either EU or Indian procurement law. The GPA does not apply. For avoidance of doubt, the publication of this contract notice is entirely voluntary and is being done in pursuit of best procurement practice and achieving best value. Nothing in this contract notice should be taken as acquiescence that either party is following EU or Indian procurement law or the GPA.

VI.4) **Procedures for review**

VI.4.1) **Review body**

N/A

London

United Kingdom

VI.4.2) **Body responsible for mediation procedures**

VI.4.3) **Review procedure**

VI.4.4) **Service from which information about the review procedure may be obtained**

VI.5) **Date of dispatch of this notice:**

04/08/2016